

# \$999,950 - 3950 Kalai Waa St, Unit A201, Wailea/Makena

MLS® #402290

---

**\$999,950**

2 Bedroom, 2.00 Bathroom, 949 sqft  
Residential on 12 Acres

Wailea Fairway Villas, Wailea/Makena, HI

**MOTIVATED SELLER AND PRICE JUST  
DRASTICALLY REDUCED TO SELL TODAY!**

This list price is 200K below the last similar closed sale for this floor plan. Lowest Price for a 2 bedroom/2 bathroom condo in Wailea! This end unit is situated on the 2nd floor with a partial ocean view. Feel the difference of having the three additional windows when the lovely trade winds flow through also providing more natural light. This condo has been tastefully remodeled and meticulously maintained. Custom upgrades include bamboo flooring, quartz kitchen countertops, Split A/C, Averte drapes, lanai solar shade, and two beautiful bathrooms renovated in 2022. The unit is being sold completely furnished. You'll only need to bring your clothes to hang up and your toothbrush - Everything else is included! The complex is pet friendly and boasts 12 acres of meticulously landscaped grounds, offering residents a serene environment. The recreational area features amenities such as a saline pool, jacuzzi, fitness room, full kitchen, clubhouse, restrooms with private hot showers and BBQ facilities. Residents and staff at Wailea Fairway Villas take great pride in how all common areas are kept in pristine condition. For those looking for a luxurious yet tranquil living space in Wailea, this condo in Fairway Villas offers an ideal opportunity to experience the best of Maui living. There is on site stand up paddle board and kayak storage. HOA fees include Cable, Internet, Routine Pest Control & Building Pressure Washing,



Water & Sewer, Trash & Recycling, Landscape & Maintenance, and Building Insurance. Residents can easily access some of the island's best restaurants, golf courses, shopping centers and beaches.

Built in 1998

### **Essential Information**

MLS® #	402290
Price	\$999,950
Bedrooms	2
Bathrooms	2.00
Square Footage	949
Acres	12.37
Year Built	1998
Type	Residential
Sub-Type	Condominium
Land Tenure	Fee Simple
Style	Low-Rise 1-3 Stories
Status	Closed

### **Community Information**

Address	3950 Kalai Waa St, Unit A201
Area	Wailea/Makena
Subdivision	Wailea Fairway Villas
Building Name	Wailea Fairway Villas
City	Wailea/Makena
State	HI
Zip Code	96753

### **Amenities**

Utilities	Sewer Connected, Phone Connected, Cable Connected
View	Mountain/Ocean
Waterfront	None
Has Pool	Yes
Pool	In Ground

### **Interior**

Interior Features Ceiling Fan(s), TV Cable, Exercise Room  
Appliances Dishwasher, Disposal, Dryer, Microwave, Range, Refrigerator, Washer

### **Exterior**

Exterior Features Barbecue  
Windows Blinds  
Roof Monier Tile/Tile  
Foundation Concrete Slab

### **Additional Information**

Listed By Coldwell Banker Island Prop(P)  
Date Listed May 22nd, 2024  
Days on Market 316  
Zoning Apartment District  
HOA Fees 260  
HOA Fees Freq. Semi-Annually

This information is believed to be accurate. It has been provided by sources other than the Realtors Assoc. of Maui and should not be relied upon without independent verification. You should conduct your own investigation and consult with appropriate professionals to determine the accuracy of the information provided and to answer any questions concerning the property and structures located thereon. Featured properties may or may not be listed by the office/agent presenting this brochure. Copyright, 1995-2015, REALTORS® Association of Maui, Inc. All Rights Reserved.